



VENUE CASE STUDY

How Venue Provided Speed and Security to a Mid-Tier U.S. Mining Company's Sales Process

Venue
by **DFIN**

fm
FIRST MAJESTIC
SILVER CORP.

CORPORATE SNAPSHOT

A mid-tier gold producer in northern Nevada

Nearly **10** million ounces poured since 1981 and climbing (open pit + underground)

One of only **3** permitted processing plants in Nevada using roasting

Approximately **350** employees

Underground gold mine has one permitted gold processing plant, with a capacity of **4,500** tons per day (TPD)

CHALLENGE

The Need for Speed in a Secure Platform

Jerritt Canyon, an operation of great potential, was very appealing to larger mining operations. When approached about a possible acquisition by Canada-based First Majestic Silver, Jerritt Canyon needed a secure, intuitive platform for document sharing amongst the companies and advisors; they needed it quickly as the deal was time-sensitive. In addition, they needed a pricing model that accommodated large technical files.



Venue®

Username

Password

LOG IN



2-Factor Authentication

Enter code sent to *****9428



SUBMIT



Creating Room



Creating Room

Create New



Venue
by DFIN

MAP DOCUMENTS LIST PATTERNS HEAT MAP PATTERNS LIST

POSTAL ADDRESS
2,536

POSTAL CODE
194

EMAIL
55

SOLUTION

Accelerating your most critical business deals

DFIN introduced Jerritt Canyon to Venue virtual data room. They quickly set up a data room to prepare for the upcoming M&A and we customized the commercial terms to meet the need of the transaction. Venue provided an intuitive interface, with permission-based file sharing and 24/7/365 support streamlining a once complicated due diligence process. Venue ultimately helped drive the deal with First Majestic, fostering a smooth acquisition.



INSTANT SET UP

Teams had access to their virtual data room immediately.



EXTENSION OF YOUR DEAL TEAM

Dedicated 24/7/365 regional expert support ensured all parties were up to speed.



QUICK UPLOADS

All teams were able to submit and access documents in minutes.

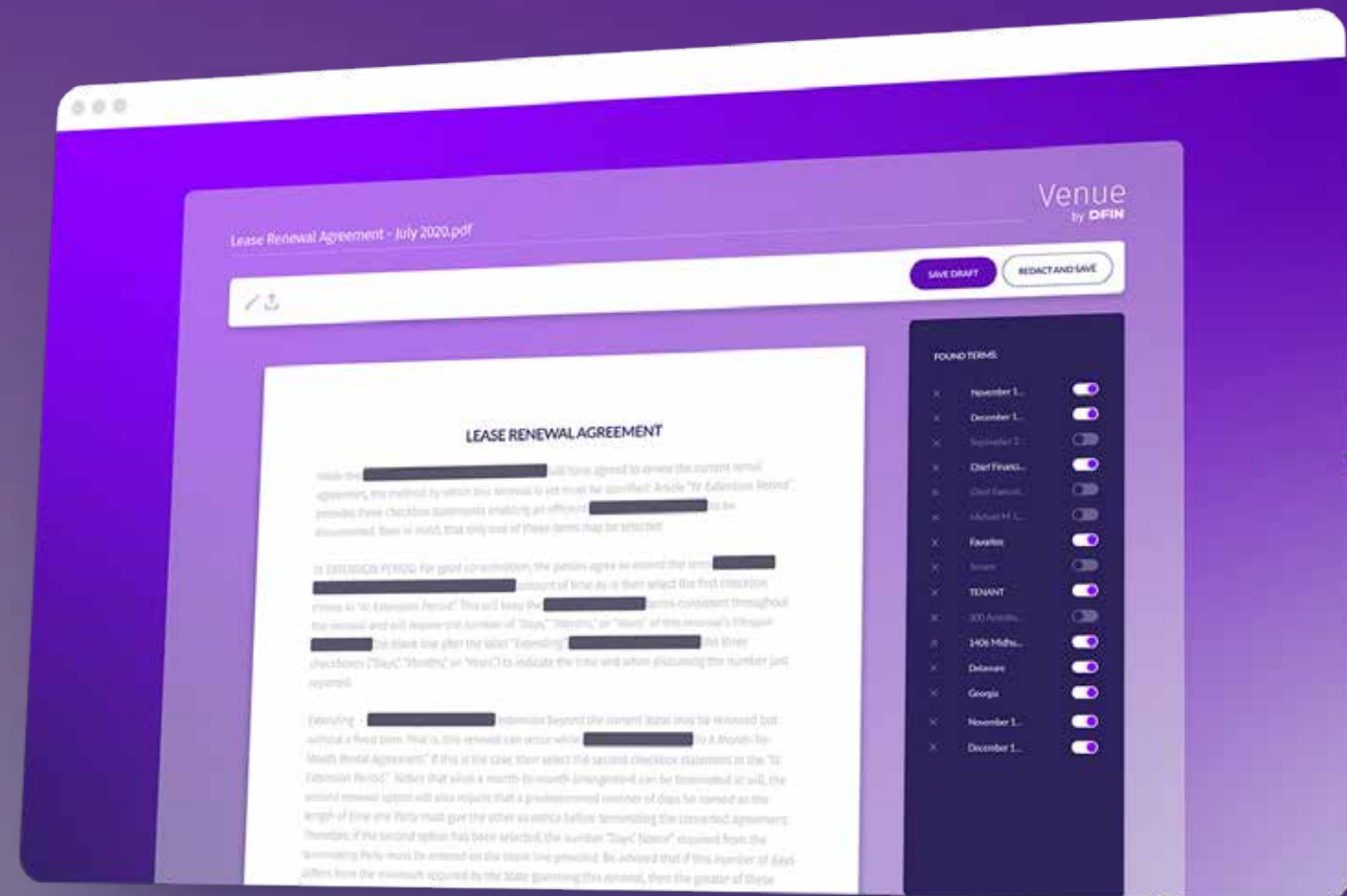
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Venue provides a quick and easy data room platform that benefited us as the seller and the purchaser. The Venue platform is easy to use, with bulk uploading, downloading and access all being seamless. Knowledgeable and prompt technical support always has a quick solution to any issue that arises. Whole-heartedly endorse DFIN's Venue.”

GARY NASSIF, SVP, JERRITT CANYON



The virtual data room built for deals.



GET STARTED INSTANTLY

When you need a virtual data room fast, Venue gets you started in minutes.



EASY TO USE

An intuitive interface makes it easy to request, review, browse and upload data.



LAYERED PERMISSIONS

Advanced permissions ensure only authorized users can view, print and update files and folders.



QUICK DOCUMENT UPLOADS

Optimized upload and download speeds make submitting and retrieving documents quick and easy.



24/7/365 SUPPORT

Venue has expert project managers who are available to help anytime, anywhere.



Get in touch.

[DFINsolutions.com/products/venue](https://dfinsolutions.com/products/venue)

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